



## **Italian Speaking Sales Agent**

**Contract Type:** 2 year contract that is renewed

**We are one of the best providers specializing in the management of strategic activities surrounding sales and customer relations for online financial products trading.**

Currently we are looking for fluent Italian Speaking Sales Agents, who are looking to work in a dynamic environment with opportunities for further professional and personal growth.

### **Responsibilities**

- Creating and maintaining relationships with clients over the phone
- Liaising with potential clients and converting them into active ones
- Market Research
- Documents verification and collection

### **Requirements**

- Fluent in Italian
- At least 6 months experience in a similar environment (preferably a call centre)
- A level Standard of Education or the equivalent, economy/financial studies will be considered as an advantage
- Strong communication and teamwork skills
- Willingness to be rewarded per performances, accept responsibility
- Be able to work under pressure
- Flexibility
- Independent, accurate thinking
- High capacity to learn at a rapid pace
- Well-versed with the Microsoft Office suite including Excel and Word and Mail
- Outgoing personality

### **Training provided**

Yes in house training is provided.

### **Any assistance with accommodation/relocation**

- Upon your arrival at the airport our driver will pick you up.
- The employer could provide assistance with accommodation in the first 2-4 weeks. This would need to be discussed at interview stage.
- After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt) for relocations
- After three months of employment will receive food allowance via **MaltaMenu** platform for cafes & restaurants around the office.
- As we truly believe in growth within, many opportunities to join management team. We also have introduced a friend referral scheme- awarded once a friend you recommend is employed with us.



**Salary**

800 Euros Basic (9600 per annum) + High bonus system and benefits. Base salary will be increased over time.

**How the interviews will be held**

Via Skype or in person